

BUSINESS DEVELOPER INTERNSHIP IN AMSTERDAM (SPANISH NATIVE)

DESCRIPTION OF THE COMPANY:

The company is specialized in one to one language training solutions. Their headquarter is located in Amsterdam, The Netherlands. Their clients are international companies, looking for global solutions and original ways for their employees to learn languages.

LOCATION: Amsterdam (the Netherlands)

DURATION: 6 months

START DATE: As soon as possible

AREA: BUSINESS

Business administration, International studies

REQUIREMENTS:

A strong sales profile and one experience in B2B at least

TASKS:

- Cold calling to schedule phone meetings or meetings with Corporates
- Conduct phone meetings or meetings
- Create proposals, negotiate and close deals
- Manage client relationships
- Keep track of all tasks using Salesforce

WORKING HOURS: 40 hours per week

LEVEL OF LANGUAGE PROFICIENCY EXPECTED FROM THE TRAINEE:

- Spanish (mother tongue)
- English B2/C1

FINANCIAL CONTRIBUTION

- Amount: 750 euros per month

Applications: <http://trainingexperience.org/offer.php?id=209>

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